JARVIS CHRISTIAN UNIVERSITY

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THE LAST TITHE

Reframing Planned Giving as Lifelong Stewardship

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THE IMPACT OF INTERRUPTION

$10,000 EVERY YEAR *for 30 years* → **$0** AFTER DEATH

In a congregation operating on $150,000 annually, the loss of one longtime donor's $10,000 gift represents **6.7%** of annual revenue.

THE LAST TITHE FRAMEWORK

A practical five-step framework for helping faith communities connect lifetime generosity with legacy impact.

01 LEADERSHIP
Cultivate visionary leaders who model and champion legacy stewardship.

02 TRANSLATION
Translate technical planning concepts into language that reflects faith, values, and community.

03 ACCESSIBILITY
Make legacy giving accessible through education, tools, and clear pathways.

04 INVITATION
Invite every generation to consider their legacy of faith and impact.

05 STEWARDSHIP
Steward commitments and celebrate lasting impact across generations.

"Effective gift planning begins with the language people already understand.

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PUTTING THE LAST TITHE INTO PRACTICE

THE RETIRED DONOR: CHANGING HOW WE GIVE

Are we helping faithful annual donors understand how changing assets and circumstances can create new ways to give?

THE LONGTIME TITHER: EXTENDING A PATTERN OF STEWARDSHIP

What would it mean to invite someone who has given faithfully throughout life to consider extending that stewardship beyond life?

FROM ANNUAL GIVING TO COMMUNAL WEALTH

Are we treating faith communities only as sources of annual gifts, or are we helping them develop long-term philanthropic capacity?

THE GIFT PLANNER IS ALREADY IN THE ROOM

Where are gift planners, attorneys, financial advisors, accountants, and other professionals already connected to communities that could benefit from their knowledge?

START WITH ONE QUESTION

Where do I already have trusted relationships through which my professional knowledge can create value?

ABOUT THE PRESENTER



Dominique Isaac Grate, CFRE, CAP®, is a fundraising strategist and advancement executive whose work spans higher education, faith communities, and nonprofit organizations. He serves in institutional advancement leadership at Jarvis Christian University and advises organizations on strengthening stewardship, donor engagement, and legacy giving. His work explores the intersection of faith, philanthropy, community-based institutions, and the development of sustainable pathways for generosity.

CONTINUE THE CONVERSATION

Scan the QR code to access the conference paper, slides, and additional resources on *The Last Tithe.*

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